### **FARSOPHONE ASSOCIATION IN BRITAIN**

REPORT AND FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 MARCH 2011

**CHARITY NO. 1070348** 

	<u>Page</u>
Legal and administration information	1
Report of The Board of Trustees	2-5
Independent Auditors' Report	6
Statement of Financial Activities	7
Balance Sheet	8
Accounting policies	9
Notes forming part of the financial statements	10-11
Detailed income & expenditure account	12

Page 12 does not form part of the accounts prepared under the Charities Act 1993

#### **Board of Trustees**

Mr A Jabarooti -elected in Oct 08 for three terms - resigned Mar 11
Dr M Ebrahimi -elected in Oct 10 for three terms - resigned Aug 11

Dr O Masoud -elected in Oct 10 for three terms

Mrs S Mohseni -co-opted in Sep 2011

Mr M M Mojabi (Treasurer) -elected in Oct 2009 for three terms

Mr A R Nazarian -co-opted in Dec 2010

Mr F Radfar (Chair) -elected in Oct 08 for three terms - retired March 2011

Mr A Razavi (Secretary) -elected in Oct 10 for three terms,

Mr Y Vahedi -elected in Oct 07 for three terms - retired Oct 2010

Mrs N Zohari -co-opted in Apr 2011

#### a term is defined as the period from one AGM to the next

Administration office: Golders Green Library

156 Golders Green Road

London NW11 8HE

Charity registration No: 1070348

Independent Auditors: TKG Partnership Ltd

Unit 3

Gateway Mews London N11 2UT

Bankers: HSBC

Funding authorities: City Bridge Trust

Milly Apthorp Charitable Trust

Trust for London (Formerly: City Parochial Foundation and Trust for London)

The Yapp Charitable Trust

## FARSOPHONE ASSOCIATION IN BRITAIN BOARD OF TRUSTEES REPORT FOR THE YEAR ENDED 31 MARCH 2011

The board of trustees present their report along with the financial statements of the charity for the year ended 31 March 2011. The financial statements have been prepared in accordance with the accounting policies set out on page 9 and comply with the charity's constitution and applicable law.

#### **Board of trustees**

The board of trustees who have served during the year under review and since the balance sheet date are shown on page 1. Appointment of trustees is governed by the constitution.

#### Constitution and objects

Farsophone Association in Britain is a registered charity and is governed by its constitution.

In the strategic framework approved by the board, our vision is that our community as a whole, and its members as individuals, are able to achieve their optimal potential; and to play active and positive roles in life in the UK. Our mission is to mobilise and empower our community to achieve the above vision in harmony with other communities and the overall UK society. "Our community " is broadened to: "all Iranians and all those who speak, or have an interest in, any of the languages of [i.e. spoken in] Iran and its historical and cultural neighbours."

Our objects as stated in our constitution are:

- 1) The relief of poverty by the provision of advice about benefit entitlements, interpretation and translation, education and employment.
- 2) The advancement of education by the provision of English language classes and vocational training courses, and the provision of advice about such courses.
- 3) The relief of suffering, caused by bereavement, war or natural disaster, by the provision of counselling.
- 4) The provision of facilities to the community for leisure time occupation and recreation.

#### Development, activities and achievements

The board of trustees consider that the charity's activities in meeting its objectives have been satisfactory. This has also been another important year for the charity in which it has continued to prepare steadily for its long-term recovery and development. We have continued to gain valuable experience in involving volunteers from varied backgrounds. We have made further progress in consolidating our key services.

#### Farsophone Counselling and Psychotherapy Service (FCS)

In 2010 we were awarded further funding from Trust for London of £80,000 over three years from April 2010 (Year 1: £35,000, Year 2: £25,000, Year 3: £20,000). This has helped us improve the quality and effectiveness of this free service and its management. FCS is now a highly respected organisation in the field of mother tongue counselling and psychotherapy and collaborates with a wide range of organisations. It produces an annual report setting out its activities and developments in detail. It continues to operate from the Information and Advice Centre of Edgware Community Hospital, in partnership with NHS Barnet.

FCS has taken a number of valuable initiatives notably the establishment of the **Multilingual Wellbeing Service (MWS)** in partnership with Paiwand Association, Barnet Refugee Service, Chinese Mental Health Association and Somali Family Support Group in 2008. MWS has been a registered company since June 2010. It aims to address the gap for multilingual counselling service and mental health advocacy within the community. MWS has been a source of referral for FCS as well as an accessible mental health advocacy service for our clients.

As the main counselling and psychotherapy service provider of MWS, FCS is planning to cover additional languages. It has recently recruited two volunteer counsellors/psychotherapists who speak many other community languages. The languages now covered by FCS are Urdu, Hindi, Guajarati, Punjabi, Bengali and French in addition to Persian (Farsi) and English. Our family counselling service is however still limited to Persian (Farsi) and English only.

FCS has also entered a new partnership with Barnet Psychological Service's "Increasing Access to Psychological Therapies" (IAPT) team and participated in two different IAPT courses through Barnet NHS. These courses were funded by the British Association for Counselling and Psychotherapy (BACP) in partnership with the Metanoia Institute. The course enables our service to become IAPT compliant; providing a person-centred experiential approach and couple therapy for depression to our client groups. This expands the access of BMER communities to therapy services throughout Barnet and neighbouring boroughs.

## FARSOPHONE ASSOCIATION IN BRITAIN BOARD OF TRUSTEES REPORT FOR THE YEAR ENDED 31 MARCH 2011

(continued)

Mental Health Promotion has been a priority ever since the beginning of FCS. The feedback from our clients and those who attended the seminar "Adolescent Mental Health and Addiction" in April 2010 identified a need for training workshops for parenting skills within the community. In response, FCS held a one day parenting workshop at Edgware Community Hospital in Jun 2011. The aim was to help parents to develop new parenting skills to manage the challenging behavioural problems of their children aged 5 to 12 years old. The workshop included short plays about a family with some common parenting challenges. Group discussions throughout the workshop enabled the attendees to share their experiences and to review and reflect on their parental skills.

FCS encourages and supports its staff and volunteers with their continuing professional development (CPD). It also maintains a thorough system of evaluation and monitoring of its service quality.

#### Older Adults Service

Farsophone has maintained its highly popular twice monthly daytime events for older adults at the Meritage Centre of Age UK Barnet in Hendon. The average number of people attending these events has steadily increased and now it regularly exceeds 60. From 2007 to 2009 this service was run fully by volunteers. In March 2009 City Bridge Trust awarded Farsophone a grant to employ a part time coordinator for its older adults project for two years.

Our coordinator started work in November 2009 and left in the summer of 2011 shortly before the end of her two year contract with us. Together with our many excellent volunteers, she helped consolidate this service. We wish her the best in her new job. In the summer of 2011 volunteers organised a day trip to Brighton which was very well received. We have also established a "branch" of our Persian lending library at the Meritage Centre for those attending our events. See the section on the Library service below. The trustees and volunteers are working hard both to sustain our events and to use it as a base for developing further activities, facilities and services for and, as far as possible, by older people.

#### Welfare and Legal Service

The charity continued its Welfare and Legal information service through the work of dedicated volunteers. In doing this we have worked with and mutually supported more than thirty advice organisations and law firms, notably Barnet Refugee Service, Barnet Law Service, Disability Action in the Borough of Barnet, Afghan Association (PAIWAND), Iranian Disability Support Association, Iranian & Kurdish Women Rights Organisation, and Barnet College Information, Advice and Guidance Service. As mentioned in previous reports, in 2009, Farsophone reformed this service by recruiting a very experienced advisor to supervise it and lead its development on a voluntary basis. In 2011, a new trustee who is experienced in this field also joined the team to support the management and development of this service. From June 2011 we employed our long time volunteer case worker, as a trainee case worker on a very modest salary. The trustees are aware that we need to provide more support to our very good staff and volunteers in developing this service.

#### Youth Network, education and career mentoring

The Education and Career Mentoring programme is continuing informally and limited to Farsophone's volunteers for the moment. In our last two annual reports we stated that Farsophone intended to provide a service to improve communication and collaboration between schools and families of children who are new to the UK. We pledged that we would start a pilot as soon as sufficient project leader's time became available. We hoped this would be in 2009-10 and again in 2010-11. Unfortunately our

limited leadership resources have prevented us form doing so. The trustees who were interested in developing this initiative have either left for personal reasons or been too heavily committed to other work. This remains an area of great interest for Farsophone but we have had to accept that we may not be able to commit sufficient resources to it in the short to medium term. However we have taken steps to revive the University Network project in collaboration with United Universities of London Iranian Societies (UULIS) and we hope soon to have a gathering of current university students and graduates with students in the 14-18 year age group as well as mature students interested in a university education in the UK.

#### Cultural Club - Barbad

As in recent years, Farsophone's cultural club, Barbad, organised events celebrating festivals in the Iranian calendar. This included a much larger event at a new venue to celebrate Norouz (Iranian New year's day, Start of Spring, 21 March) which was very well received. The board of trustees and the relevant volunteers are currently reviewing our activities in this area with the aim of refocusing our limited resources most effectively.

#### Library

We have maintained our Persian lending library service through the work of dedicated volunteers. We have also established a "branch" at the Meritage Centre. Our library members, particularly those attending our older adults events, have benefited from this convenient service which is fully accessible. We hope to be able to dedicate more resources to this important service, first defining a long term strategy for it and then upgrading the service accordingly.

#### **Community Support**

The charity has depended on the communities surrounding it in two vital ways: participation of volunteers at all levels, and generous donations by individuals and companies. Volunteering continues to be central to our ethos and our activities are mainly led and inspired by volunteers. We have also benefited from small and large donations from members and supporters. These have been vital in enabling Farsophone to develop projects on a pilot basis before obtaining specific funding for them.

#### Financial review

Total income in the year amounted to £86,567 (2009-10: £60,590) with total expenditure amounting to £88,999 (2009-10: £68,155) leaving a deficit in the year of £2,432 (2009-10: £7,565). Accumulated income reserves at the balance sheet date were in surplus in the sums of £4,646 (unrestricted) (31 March 2010: £4,167) and zero (restricted) (31 March 2010: £3,263) whilst capital reserves amounted to £889 (31 March 2010: £537) giving a total reserve surplus of £5,535 (31 March 2010: £7,967).

#### **Future developments**

The charity has been able to provide a very good level of service using skilled and dedicated volunteers and only three part time staff (one full time in 2010-11). The board of trustees follow a funding strategy based on a range of funding sources from small regular personal donations through to grants from charitable trusts for specific projects. It is just as important to strengthen and expand the organisation's community links. This will help ensure that it remains sensitive and accountable to the community. It will also ensure that it continues to benefit from wide support morally, financially and through the direct contribution of volunteers in its activities and leadership.

Late in 2008 and in the first half of 2009, The board of trustees were engaged in a number of workshops to discuss and develop a strategy. The result has been a "strategic framework" document which will underpin all work relating to developing business plans in the future. It has also developed a matrix of all the key functions, projects and services (including new service areas of interest to the charity for future development.) For 2009 and 2010 the charity identified the areas on which to focus with an outline overall business plan. In 2011 a more detailed short term business plan was completed and approved by the trustees and now governs our work. Its focus is raising funds to cover our core costs and to maintain and consolidate our key current services.

In doing this and other governance and management matters we have drawn on the capacity building consultancy support provided by City Bridge Trust as well as the general support of Community Barnet, London Voluntary Service Council, Evelyn Oldfield Unit and National Council for Voluntary Organisations.

# FARSOPHONE ASSOCIATION IN BRITAIN BOARD OF TRUSTEES REPORT FOR THE YEAR ENDED 31 MARCH 2011 (Continued)

Implementing our long term strategy as well as our shorter term business plan broadly requires the following high level activities: i. Fund raising; ii. Recruiting individuals as institution builders and other key volunteers; iii. Updating or creating individual service plans; iv. Communication with volunteers and members; v. General communication and publicity plan.

#### Risk management

The board of trustees actively reviews the major risks which the charity faces on a regular basis. It has continued to strengthen the charity's finances and to maintain strong controls over key financial systems. The board of trustees is very aware of the risks involved in rapid growth without sufficient capacity for strong management and governance. It is taking steps to ensure that the organisation develops in a balanced way and invests sufficiently in its management and governance capacity.

#### Reserves policy

The charity has a capital reserve representing the net book value of the functional fixed assets held at the balance sheet date. Unrestricted reserves relate to donations and other self generated income, which are used by the charity to further its aims and cover costs not funded by grant income.

#### Statement of trustees' responsibilities

Law applicable to charities in England and Wales requires the board of trustees to prepare financial statements for each financial year which give a true and fair view of the charity's financial activities during the year and of its financial position at the end of the year. In preparing those financial statements, the board of trustees are required to:

- select suitable accounting policies and apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- prepare financial statements on a going concern basis unless it is inappropriate to presume that the charity will continue in operation.

The board of trustees are responsible for keeping accounting records which disclose with reasonable accuracy at any time the financial position of the charity and enable them to ensure that the financial statements comply with the Charities Act 1993. They are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In accordance with Charity Law, as the charity's trustees, we certify:

- so far as we are aware, there is no relevant audit information of which the charity's auditors are unaware; and
- as the trustees of the charity we have taken all steps that we ought to have taken in order to make ourselves aware of any relevant audit information and to establish that the charity's auditors are aware of the information.

#### **Approval**

This report has been prepared in accordance with the Statement of Recommended Practice: Accounting and Reporting by Charities (issued in March 2005).

Approved by the board of trustees and signed on its behalf by:

Trustee - Secretary

19 October 2011

We have audited the financial statements of Farsophone Association in Britain for the year ended 31 March 2011 which comprise the Statement of Financial Activities, the Balance Sheet and the related notes. These financial statements have been prepared under the accounting policies set out therein and the requirements of the Financial Reporting Standard for Smaller Entities.

This report is made solely to the Charity's trustees, as a body, in accordance with Sections 43 and 44 Charities Act 1993. Our audit work has been undertaken so that we might state to the Charity's trustees those matters that we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law we do not accept or assume responsibility to anyone other than the Charity's trustees as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of trustees and auditors

As described in the Statement of Trustees' Responsibilities, the trustees are responsible for the preparation of the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), and for being satisfied that the charity's financial statements give a true and fair view.

We have been appointed as auditors under section 43 of the Charities Act 1993 and report in accordance with regulations made under section 44 of that Act.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Charities Act 1993. We also report to you if, in our opinion, the report of the Trustees' Annual Report is not consistent with the financial statements, if the charity has not kept proper books and records, and if we have not received all the information and explanations we require for our audit.

We read the Trustees' Report and consider the implications for our report if we become aware of any apparent misstatements within it.

#### Basis of opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of significant estimates and judgments made by the trustees in the preparation of the financial statements, and of whether the accounting policies are appropriate to the charity's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements:

- give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities of the charity's affairs as at 31 March 2011 and of its incoming resources and application of resources in the year then ended; and
- have been properly prepared in accordance with the Charities Act 1993.

TKG Partnership Ltd, Chartered Accountants & Registered Auditors Unit 3, Gateway Mews, Ringway, Bounds Green, London, N11 2UT

19 October 2011

	<u>Notes</u>		Restricted funds 2010/11 £	Unrestricted funds 2010/11 £	Total funds <u>2010/11</u> £	Total funds <u>2009/10</u> £
Incoming Resources	_				<b>50.000</b>	
Grants receivable	1		52,000	24.567	52,000	33,084
Events & other income	2			34,567	34,567	27,506
Total incoming resources			52,000	34,567	86,567	60,590
Resources Expended						
Direct charitable expenditure	3		49,666	33,405	83,071	67,215
Management and administration	4		5,245	683	5,928	940
Total resources expended			54,911	34,088	88,999	68,155
NET SURPLUS/(DEFICIT) IN YEAR	5		(2,911)	479	(2,432)	(7,565)
		Designated				
		Capital	Restricted	Unrestricted	Total	Total
		funds	funds	funds	funds	funds
		2010/11	2010/11	2010/11	2010/11	2009/10
		£	£	£	£	£
Net movement in funds for the year		-	(2,911)	479	(2,432)	(7,565)
Movement of functional fixed assets		352	(352)		-	<u>~</u>
Total funds brought forward		537	3,263	4,167	7,967	15,532
Inter funds transfer		Ξ			*	+
Total funds carried forward	:	889	-	4,646	5,535	7,967

The statement of financial activities includes all gains and losses for the year. All incoming resources and resources expended derive from continuing activities.

	<u>Notes</u>	<u>2010/</u> £	<u>′11</u> £	2009/10 £	£
Fixed assets Tangible assets	6		889		537
Current assets Debtors	7	1,906		5,632	
Cash at bank and in hand	,	16,749		3,719	
		18,655		9,351	
Creditors: amounts falling due within one year	8	(14,009)		(1,921)	
Net current assets			4,646		7,430
Total assets less current liabilities			5,535	_	7,967
Funds					
Designated funds	9		889		537
Restricted funds	9		-		3,263
Unrestricted income funds	10		4,646		4,167
Total funds		_	5,535	_	7,967

Approved by the Board of Trustees on 19 October 2011 and signed on their behalf

Mr Mir Majid Mojabi

Trustee - Treasurer

Mr Ali Razavi Trustee - Secretary

#### **Accounting policies**

#### Basis of accounting

The financial statements have been prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (effective January 2007). In preparing the financial statements the charity follows best practice as laid down in the Statement of Recommended Practice 'Accounting and Reporting by Charities' (SORP 2005) issued in March 2005.

#### Incoming resources

Grants receivable are included in the incoming resources as restricted funds in the year to which they relate or the relevant expenditure has been expended. The income from fund-raising is shown gross, with the associated costs included in fund-raising costs.

#### **Taxation**

Value added tax is not recoverable by the charity, and as such is included in the relevant costs in the Statement of Financial Activities.

As a grant aided charity with charitable status the charity's activities do not create a charge to corporation tax.

#### Management and administration expenditure

Expenditure on management and administration of the charity includes all expenditure not directly related to the charitable activities or fund-raising events.

#### Fund-raising costs

Fund-raising expenditure comprises costs incurred in connection with specific fund raising events and activities.

#### Tangible fixed assets for use by the charity and depreciation

Tangible fixed assets for use by the charity are stated at cost less accumulated depreciation.

Depreciation is provided at rates calculated to write off the cost or valuation of fixed assets, less their estimated residual value, over their expected useful lives on the following bases:

- office equipment

25% per annum on straight line basis

#### **Fund accounting**

Unrestricted funds are available for use at the discretion of the trustees in furtherance of the general objectives of the charity.

Designated funds are unrestricted funds earmarked by the Board of Trustees for particular use.

Restricted funds are subjected to restrictions on their expenditure imposed by the donor or through the terms of an appeal.

	2010/11	2009/10
1 Grants receivable	£	£
Milly Apthorp Charitable Trust	7,000	6,417
The Yapp Charitable Trust	-	2,500
Trust for London	35,000	20,000
City Bridge Trust	10,000	4,167
	52,000	33,084
2 Events & other income		
Interest receivable	<b>=</b>	11
Donations	13,445	5,894
Membership fees	188	321
Events Social care for 60's+	9,577 11,175	11,232
Other	11,175	10,048
other.	34,567	27,506
3 Direct charitable expenditure Depreciation	557	851
Other running costs - direct charitable expenditure	82,514	66,364
о мого и мого от	83,071	67,215
4 Management and administration	477	0.40
Audit and accountancy	477	940
Other running costs - management and administration	5,451 5,928	940
5 Net movement in funds for the year This is stated after charging:		
Depreciation of owned fixed assets	557	851
Auditors fees	477	940
6 Tangible fixed assets	Office	
	Equipment	
	£	
Cost	500	
At 1 April 2010	4,559	
Additions At 31 March 2011	909 5,468	
	3,100	
Depreciation	4.022	
At 1 April 2010 Charge in year	4,022 557	
At 31 March 2011	4,579	
Net book value		
At 31 March 2011	889	
At 31 March 2010	537	

7 Debtors			2010/11 £	2009/10 £
Amounts due within one year			_	
Prepayments and accrued income			1,525	4,632
Other sundry debtors			381	1,000
			1,906	5,632
8 Creditors				
Amounts falling due within one year				
Accruals and deferred income			9,157	1,921
Other taxation & social security			4,852	-
,			14,009	1,921
9 Restricted/Designated reserves				
20.1 Challette April 2010 (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101)				
Capital reserve - designated: Balance at 1 April 2010			537	1,388
Surplus/(deficit) in year			352	(851)
Balance at 31 March 2011			889	537
Count from discourse and administrative				
Grant funding reserve - restricted: Balance at 1 April 2010			3,263	8,670
Surplus/(deficit) in year			(3,263)	(5,407)
Inter fund transfer			-	-
Balance at 31 March 2011				3,263
10 Unrestricted reserves				
Income & Expenditure account:				
Balance at 1 April 2010			4,167	5,474
Surplus/(deficit) in year			479	(1,307)
Inter fund transfer			*	<del>)</del>
Balance at 31 March 2011			4,646	4,167
11 Analysis between fund balances				
11 Allalysis between fulld balances	Designated	Restricted	Unrestricted	Total
	£	£	£	£
Tangible fixed assets	889	-	_	889
Net current assets	=	=	4,646	4,646
	889	_	4,646	5,535

#### 11 Section 37 of the Local Government & Housing Act

The grants receivable for the year were expended for the purpose for which they were awarded.

#### 12 Transactions with members of The Board of trustees

No remuneration is payable to the members of The Board of Trustees. Any transactions involving the Trustees were carried out in the normal course of activities by the charity.

	2010/11 £	2009/10 £
Income	£	Ľ
Restricted income (grants receivable)		
Milly Apthorp Charitable Trust	7,000	6,417
The Yapp Charitable Trust	-	2,500
Trust for London	35,000	20,000
City Bridge Trust	10,000	4,167
Havestriated income (fundraising and other)	52,000	33,084
<u>Unrestricted income (fundraising and other)</u> Donations	13,445	5,894
	9,577	11,232
Events (Norouz)	11,175	10,048
Social Care for 60+ (note 1 below)  Membership fees	188	321
	182	321
Other operating income Interest receivable	102	11
	86,567	60,590
Expenditure	45.057	22.422
Staff salaries	45,957	22,422
Volunteer expenses (excluding 60+ project & Norouz)	2,930	2,054
Insurance	667	207
Printing, postage, stationery and other office expenses	1,829	2,188
Telephone and internet	2,650	2,109
Repairs & maintenance (includes software & minor equipment)	546	737
Audit & accountancy	477	940
Counselling supervisor fees	3,040	3,381
Advertising, PR and public seminars	1,083	208
Subscriptions	497	516
AGM and sundry expenses	229	16
Depreciation	557	851
Events - Norouz (excluding hall hire)	7,140	8,435
Hall hire: events	2,500	5,250
Other hall hire (excluding 60+ project)	669	280
Staff travel and subsistence	53	136
Social care for 60+ (Note 2 below)	13,946	12,315
Rent	1,117	1,550
Tutor's fees payable	144	2 220
Volunteer education support	630	2,220
Library material	44	216 196
Books and publications (for professional guidance & training) Staff and volunteer training	2,294	1,928
	88,999	68,155
NET INCOMING/(OUTGOINGS) IN YEAR	(2,432)	(7,565)
1. Social care for 60+ - analysis of income		
Entry fees and surplus sales	9,723	8,740
Contributions to the musician's fees	1,452	1,308
	11,175	10,048
2. Social care for 60+ - analysis of costs		
Food, fruit and other consumables	9,658	8,785
Hall rental	960	960
Volunteers' expenses	1,423	940
Musician fees	1,905	1,630
	13,946	12,315